

**Online Solutions** 



Your success is our priority & concern

#### Daily change



Each day shows new cases reported since the previous day · Updated less than 1 day ago · Source: JHU CSSE COVID-19 Data · About this data







# DILANJUTKAN

SEHINGGA

**18 FEBRUARI 2021** 











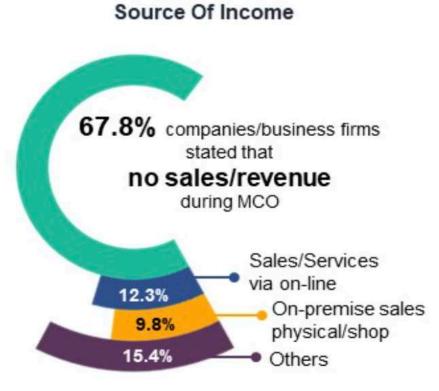
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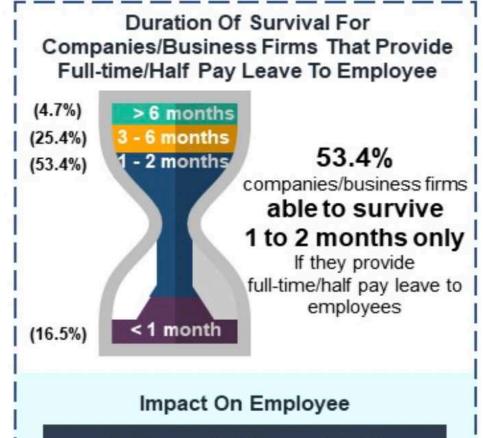
AWAS

# Department of Statistics, Malaysia

#### **EMPLOYER & EMPLOYEE**



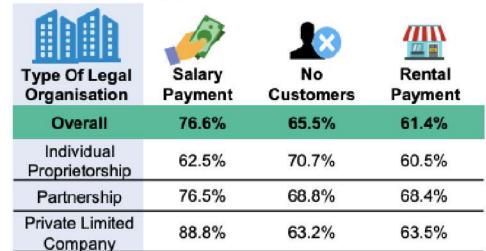




Full-time/Half Paid Leave(44.2%)

#### **COMPANIES/BUSINESS FIRMS**

#### Three (3) Main Issues/Challenges



Two (2) Main Assistances Needed



Finance/Subsidies (83.1%)



Tax Reduction (67.0%)

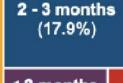
#### Estimated Duration Companies/Business Firms To Recover

42.5% companies/business firms require more than 6

nore than months to recover



4 - 6 months (28.7%)



< 2 months (9.0%)



Will not recover, expected to close (1.9%)



## DATO' VINCE KEK - IT MAN

Degreed (Hons) of Computer Science at UTAR

Master of Information System at UTAR

Studying Online Doctoral Business Administrator Switzerland

More than 18+ years in IT industry and 500+ IT projects

100 Most Influential Young Entrepreneur

Asia Honestly Entrepreneur Award

Panel Final & Semi-Final Judge in Alibaba GET Global Challenge (Malaysia) 2020

Interviewed by BRITISH Publishing House, UK and featured in encyclopaedia "Successful People in Malaysia"





# The Best Prominent ICT Services & Solution Provider Brand in Malaysia

Our Vision & Slogan: Let Us Grow Together With You!

Our Mission: Your Success is Our Priority & Concern!

Our Services: Website | Mobile Application | Digital Marketing | Internet of Things | Customize Software | IT & Business Consultant | Security Solutions | Training

Our Website: https://onepinggroup.com/





















# AGENDA SUITABLE ONLINE SOLUTIONS

SOCIAL MEDIA / FACEBOOK

02 WEBSITE / LANDING PAGE

03 e-commerces

04 OTHER SALES PLATFORM



#### SOCIAL MEDIA ADVERTISING AUDIENCES

A COMPARISON OF THE TOTAL ADDRESSABLE ADVERTISING AUDIENCE\* OF SELECTED SOCIAL MEDIA PLATFORMS



TOTAL ADVERTISING AUDIENCE ON FACEBOOK (MONTHLY ACTIVE USERS) TOTAL ADVERTISING AUDIENCE ON INSTAGRAM (MONTHLY ACTIVE USERS) TOTAL ADVERTISING AUDIENCE ON TWITTER (MONTHLY ACTIVE USERS) TOTAL ADVERTISING AUDIENCE ON SNAPCHAT (MONTHLY ACTIVE USERS) TOTAL ADVERTISING AUDIENCE ON LINKEDIN











24.00 MILLION 12.00

2.63

1.65

4.70 MILLION

FEMALE 43%

MALE 57%

FEMALE 53%

MALE 47%

FEMALE 47%

MALE 53%

73%

MAIE 23% FEMALE MALE

41% 59%

#### FACEBOOK PROFILE vs PAGE

**Profile** for Personal and connecting with friends & family

**Page** for Business / Organizations / Charities / Public Figures, and connecting with clients & people interest on your products / services / activities



#### FACEBOOK PROFILE vs PAGE

#### Create



Share a post on News Feed.



Share a photo or write something.

Room

Video chat with anyone, on or off Facebook, without time limits.

Page

Connect and share with customers or fans.

=

Advertise your business, brand or organisation.

Group

Connect with people who share your interests.

Event

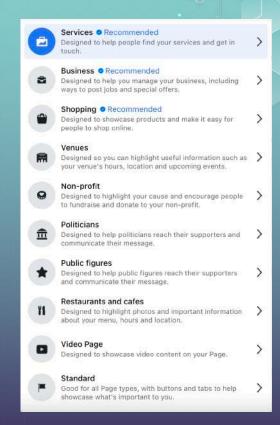
Bring people together with a public or private event.

Marketplace Listing
Sell items to people in your community.

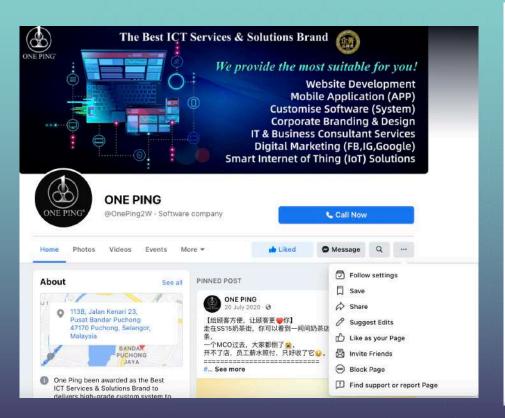
Fundraiser

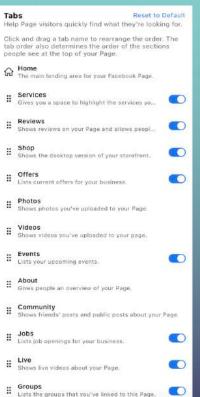
Raise money for a

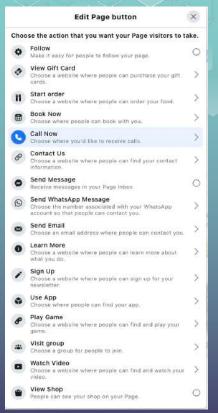
Raise money for a cause you care about.



#### **FACEBOOK PAGE**











#### SIMILARWEB'S TOP WEBSITES

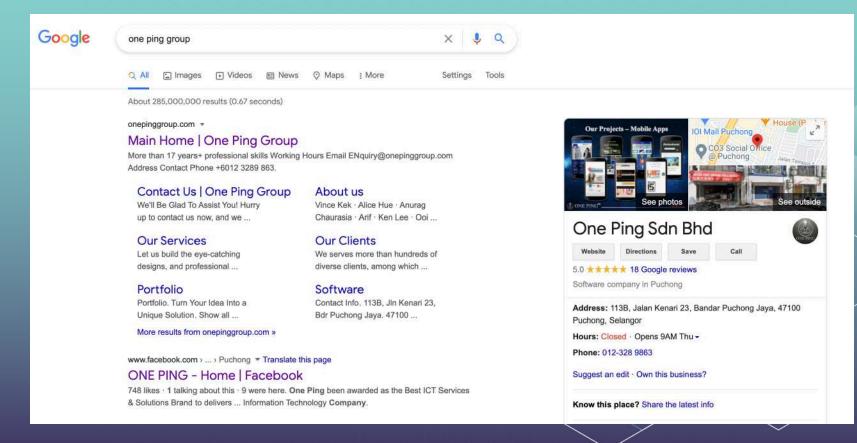
**(\*** 

RANKING OF WEBSITES BY AVERAGE MONTHLY TRAFFIC

#	WEBSITE	CATEGORY	MONTHLY TRAFFIC	TIME PER VISIT	PAGES PER VISIT
01	GOOGLE.COM	SEARCH	468,900,000	09M 43S	8.8
02	YOUTUBE.COM	TV & VIDEO	173,900,000	25M 13S	10.9
03	FACEBOOK.COM	SOCIAL	163,300,000	10M 52S	10.8
04	WHATSAPP.COM	COMMUNICATION	38,000,000	02M 03S	1.8
05	YAHOO.COM	NEWS	32,100,000	06M 28S	6.0
06	MAYBANK2U.COM.MY	FINANCE	31,300,000	06M 38S	12.7
07	WIKIPEDIA.ORG	REFERENCE	28,700,000	03M 32S	2.9
08	GOOGLE.COM.MY	SEARCH	25,100,000	06M 57S	9.6
09	LAZADA.COM.MY	SHOPPING	23,700,000	07M 38S	10.1
10	TWITTER.COM	SOCIAL	22,800,000	10M 16S	10.0



#### GOOGLE CAN FIND YOU!



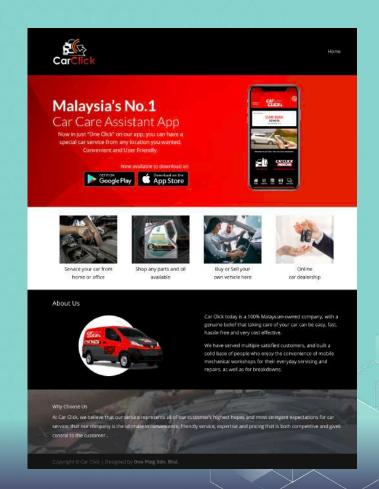
## LANDING PAGE WEBSITE

A **landing page**, sometimes known as a "lead capture page", "single property page", "static page", or a "destination page", is <u>a single web page</u>

Good for single product / service and less information (contents)

Good for personal branding, professional, freelancer

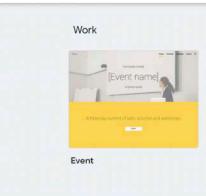
Suitable for Micro-SME / small business / new startup



## LANDING PAGE

#### https://sites.google.com/

#### Template gallery









Help centre

Project

Team

#### Small business







Christmas Party



Photo Portfolio



Restaurant



Salon

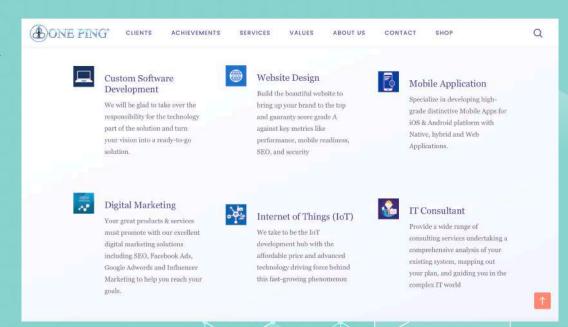
#### WEBSITE

A **website** is a <u>collection of web pages</u> and related content that is identified by a common <u>domain name</u> and published on at least one web server.

Corporate Look & Professional Feel

Categories by pages – suitable for more information, products and services

More SEO keywords, and meta description





# E-COMMERCE WEBSITE

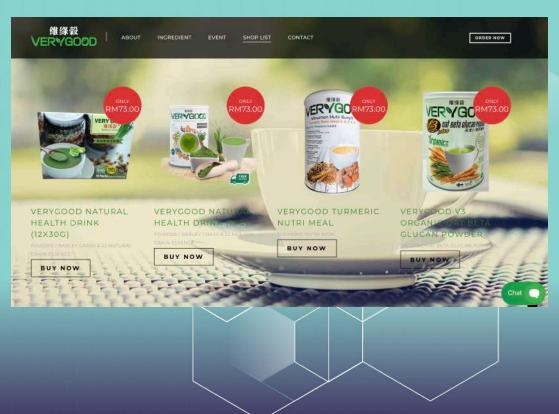
**E-commerce**, also known as electronic commerce or internet commerce, refers to the <u>buying and selling</u> of goods or services using the internet, and the transfer of money and data to execute these transactions.

Store Inventory

Integrate with Payment Gateway

Customers Data / Membership

Order reports



#### TIPS FOR E-COMMERCE

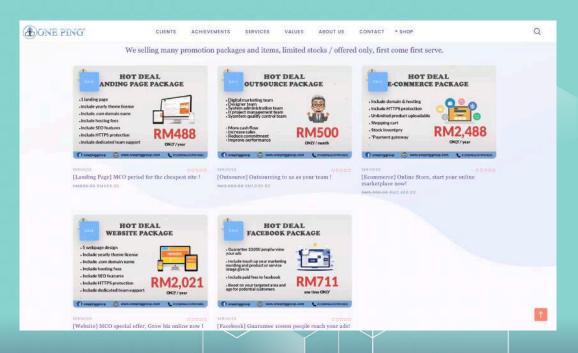
Service Industry that need to explain and understand the detail

Customers' Personal Data, Security and Privacy

Credit Card Info be stolen (Hacked)

Data Integration (Sync) with POS / Account

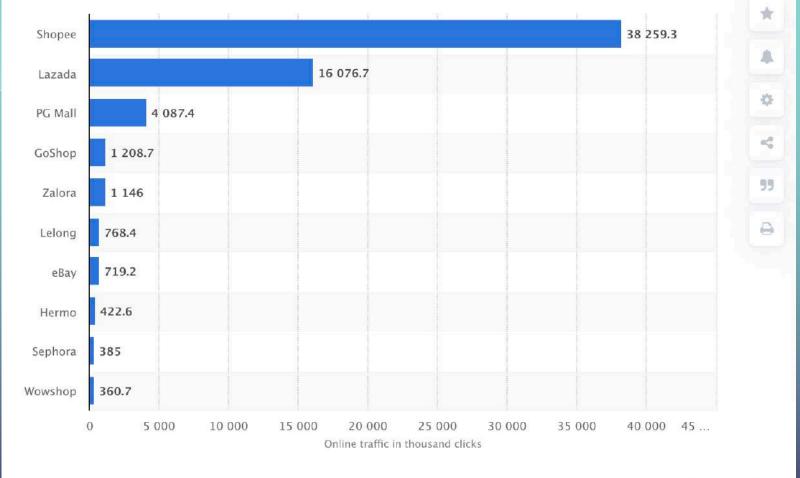
Stock Availably



#### Uptime **OVERVIEW ALL WEBSITES** Last 7d Last 24h Last 30d Status onepinggroup.com Website Up 💿 Plugins & Themes 60 A Hosting Security Performance € SEO Backups Availability Avg. resp. time 99.65% 0ms Security ₽ Rec Tutorial @ Docs @ SEO Next scheduled \* Total issues security scan Plugins & Themes Hosting **Security** Performance Overview Run scan Last Checkup 100 Jan 25, 2021 at Welcome to your new f **Backups** -Performance Desktop Mobile Tutorial & Docs & : Next scheduled backup Thursday, 01:00 AM 杏 Last speed performance test 4.3 GB of 10 GB used Storage 92 Run test Jan 24, 2021 at 1:33 pm Score Last Backup 14 hours ago >



- 1. Expanded product visibility.
- 2. Zero or minimal listing fee for retailers.
- 3. Trusted and loyal customers.
- 4. Increased customer base.
- 5. Ease in payment methods.



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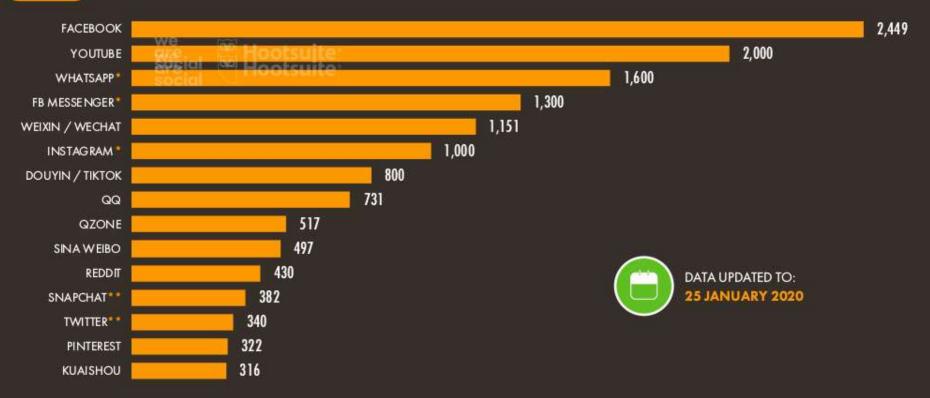
6 Additional Information

Show source 0

JAN 2020

#### THE WORLD'S MOST-USED SOCIAL PLATFORMS

BASED ON MONTHLY ACTIVE USERS, ACTIVE USER ACCOUNTS, ADVERTISING AUDIENCES, OR UNIQUE MONTHLY VISITORS (IN MILLIONS)













Government subsidy not enough, not worry, here have another RM500 voucher, fill up now before finish budget..



https://onepinggroup.com/free500

#### **KEEP IN TOUCH!**



SEE YOU!

THANK YOU!

BYE!